

“THE IT INNOVATIVE & STRATEGIC PARTNER”

Italy  
UK  
Spain  
Germany

/ 550+ IT Professionals

/ 1000+ Technical Certification

/ Present in EMEA countries

/ 20000 training edu hours per year

/ 200 TOP customers E-tech certifications

/ 10000 items Remotely managed AS a Service

# SORINT

/ 3000+ Client Interactions per year

/ ISO 20000 DevOps

ISO 9001

/ Eight Tech COMMUNITIES Social Enterprise

/ PROJECT MANAGEMENT

Methodology based on Prince2 Practicionair Agile SCRUM

## VISION

IT Organizations, in an increasingly complex digital world, need Strategic IT Partners providing **innovation**, **flexibility**, **agility** and **openness** (vendor neutrality).

## MISSION

To help IT Organizations create value for the **business** by leveraging our Innovative People, Methodologies and Tools and managing the complex ecosystem of providers and technologies.

SORINT SUCCEEDS:

▶ “ BECOMING THE PREFERRED IT STRATEGIC PARTNER”

## STRATEGIC PARTNERSHIP



Sorint.lab is the Strategic Partner to design, implement, develop and manage the IT Infrastructures allowing Enterprises to achieve their business goals.

We believe in long-term relationships (with our Customers/Partners and with our own people) based on **vision**, **quality** and **collaboration**.

Our mission is to **help** internal IT departments create value for their business using Innovation as the way to **solve** problems better than before. Our services target efficiency in all processes, tools and people within the Organizations.

100%



Customer

Sorint

as a strategic partner

1

Managed services

/ 7x24 Horizontal problem ownership / ITIL ISO20K

2

Continuous Security

/ 7x24 SOC / NOC / Horizontal problem ownership

3

Evolution & Transformation

/ Soft.Integration LAB / POC / Prince2 / Agile SCRUM

4

EDU

/ Academia

5

IT service broker

Data Center / 3d party provider / 2 site in Italy

SORINT SUCCEEDS:

▶ “ SORINT.LAB: A COMPANY THAT IT IS EASY TO DO BUSINESS WITH”

## VALUE PROPOSITION

- / World Class Technology and Services Portfolio
- / Always ON (24x7)
- / Focus on IT services
- / We improve partnerships experience, satisfaction and therefore loyalty
- / Own mature methodologies based upon International Standards
- / Big enough to deliver on our promises, small enough to care
- / Agility

## GUIDING PRINCIPLES

### EXCELLENCE

- / To consistently **strive to exceed expectations**, take responsibility and honour commitments
- / ... Adding Value
- / Getting things done
- / Long term view
- / Global View

### SATISFYING PARTNERSHIPS (RELATIONSHIPS)

/ Helping customers realise value

### OTHERS FIRST

- / Building Long Term relationships with customers and partners thanks to Long Term relationships with our talented people
- / Setting a standard of personal excellence

### MAKE IT AGILE

/ Easy to do business with

SORINT SUCCEEDS:

▶ “ KEEPING OUR PROMISE”

## OUR OFFICES

- Bergamo
- Milan
- Rome
- Turin
- Padova
- Madrid
- Frankfurt
- London



SORINT SUCCEEDS:

▶ “ E2E: PROVIDE SERVICES FROM EUROPE TO EUROPE”

MADE IN ITALY SINCE 1995

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